

Prospects of the Spanish Citrus Industry



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Acknowledgments

Firstly, to the **University of Florida** and all the people involved in the organization of this Congress.

Secondly, to recognize the **Ailimpo Association** for providing relevant data from the sector and contributing to the transparency and professionalization of the Spanish Citrus segment.

To **Riverbend** and all the workers we are, for making possible to stay here today.

Who we are: Riverbend España

The essence of the Spanish Lemon



1989



2022

Objectives

To describe the evolution of the Citrus Industry in parallel with the fresh and agricultural sector.

To present the pros and cons of the geographical location of the Spanish Citrus Industry.

Near working areas

Water

Carbon footprint

European Union

Green deal

Lemon production in the world

2021



Argentina

Fresh	300,000
Processed	1,200,000
Production	1,500,000



Spain

Fresh	960,000
Processed	415,000
Production	1,375,000



USA

Fresh	595,000
Processed	240,000
Production	853,000



Turkey

Fresh	895,000
Processed	50,000
Production	945,000



Italy

Fresh	345,000
Processed	75,000
Production	420,000



RSA

Fresh	470,000
Processed	180,000
Production	650,000



Others ¹

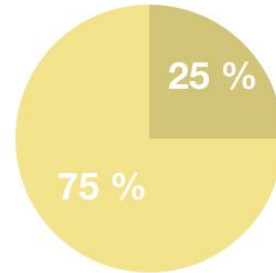
Fresh	650,000
Processed	240,000
Production	890,000

ES Citrus: Main Focus >> Fresh / Processing is Subsidiary



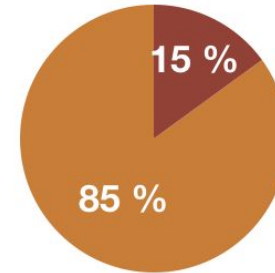
Fresh
70-75%

Processing
25-30%



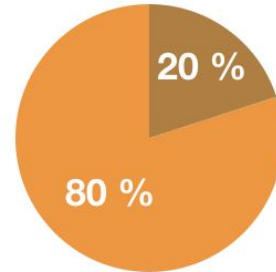
Fresh
85%

Processing
15%



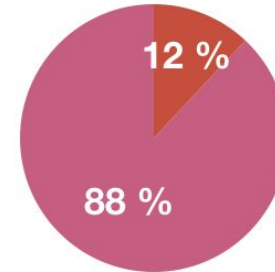
Fresh
80%

Processing
20%



Fresh
88%

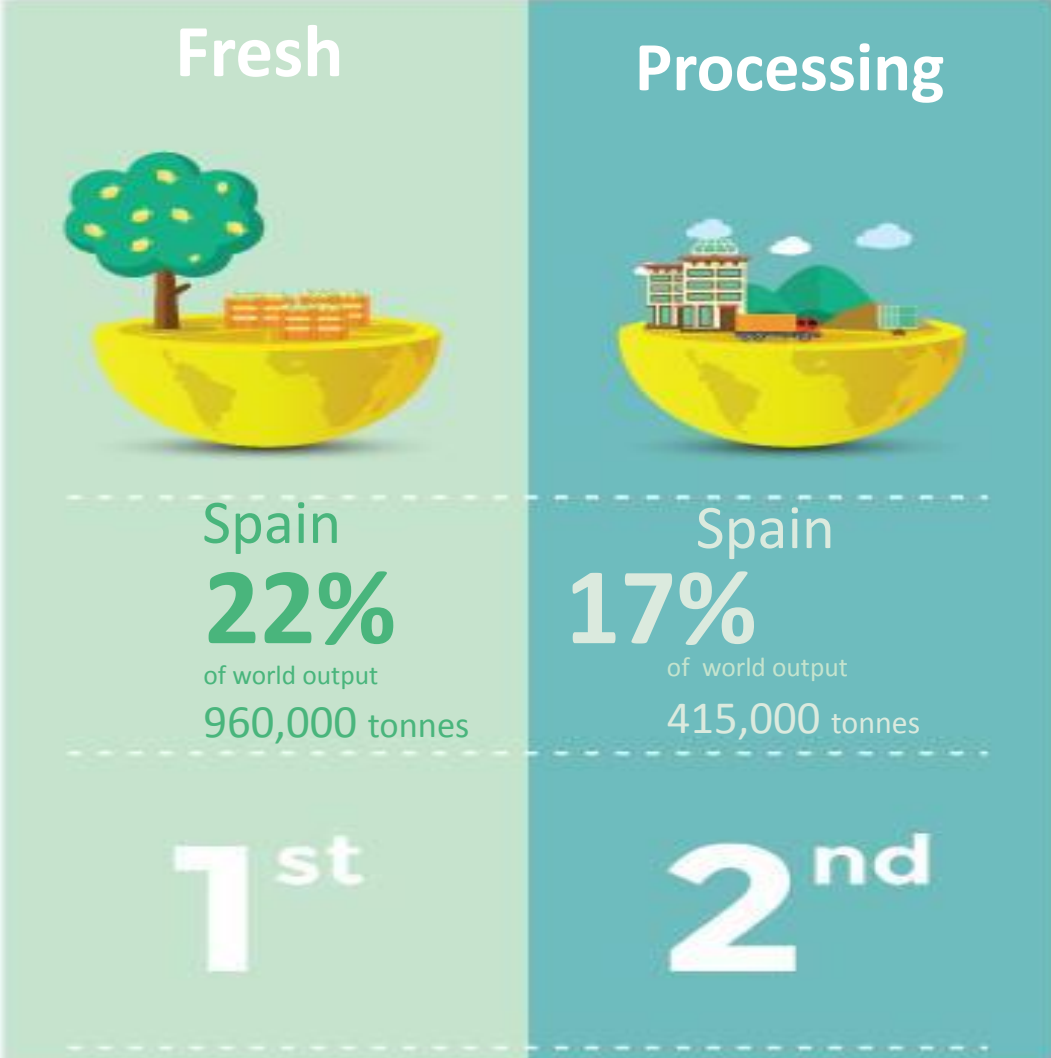
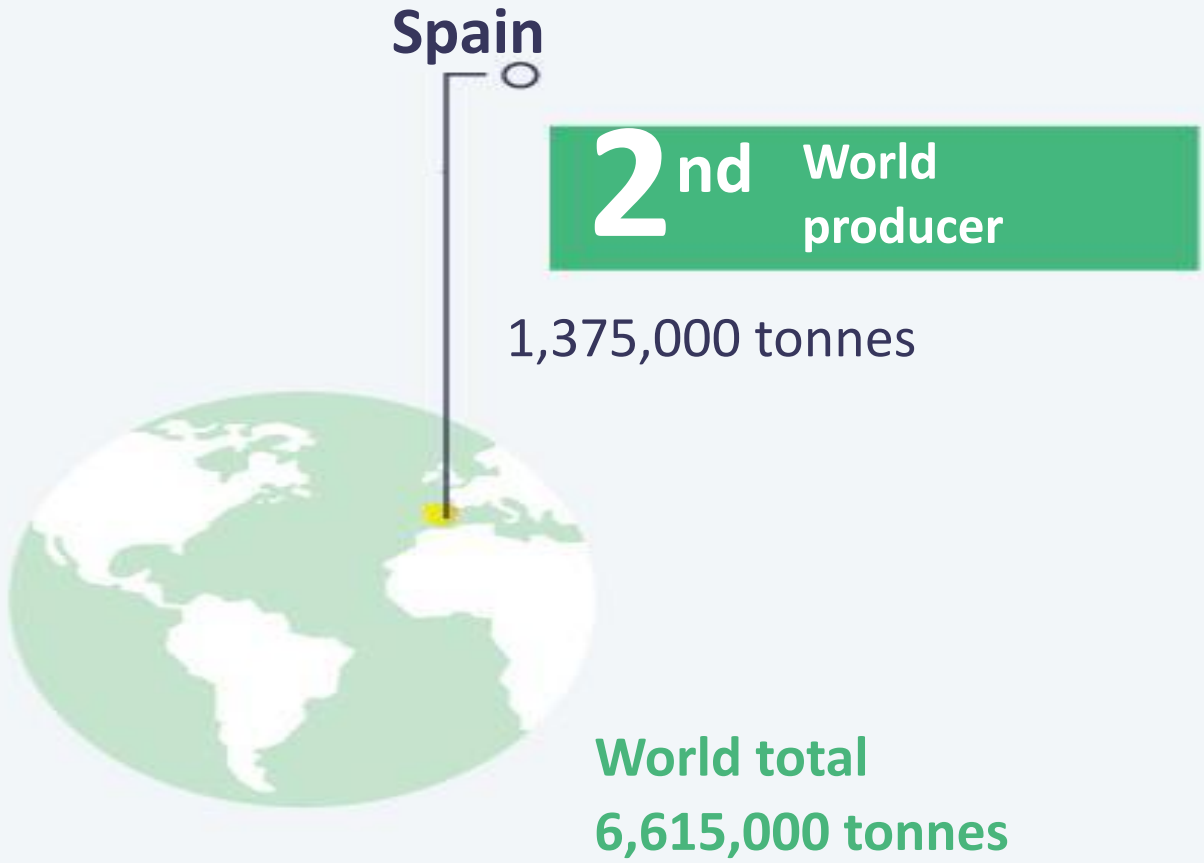
Processing
12%



26 citrus processors in Spain but...

13 of them are making 85% and the other 13 are making just 15% of the volumes

Spanish lemon in the world



SPAIN: Where the Old and the New Come Together

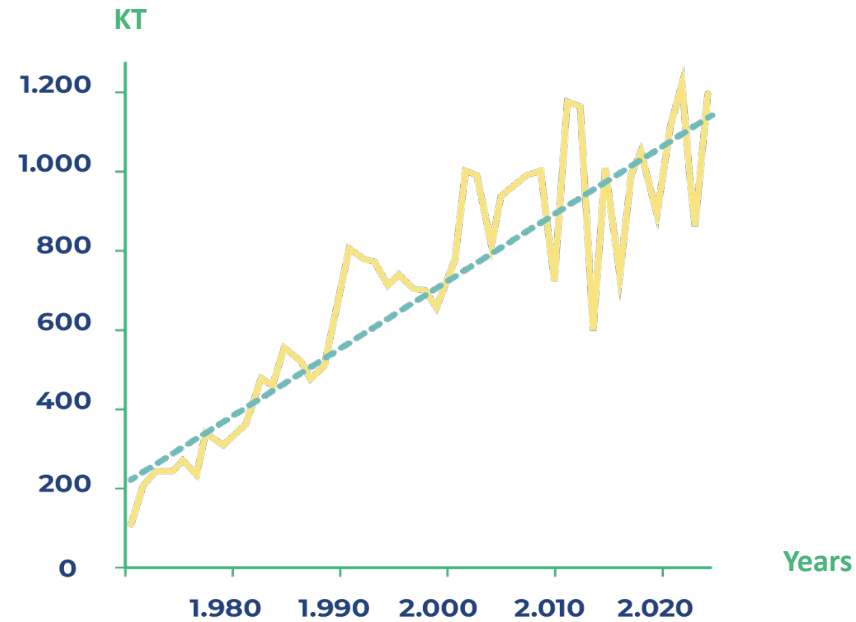


“Traditional”

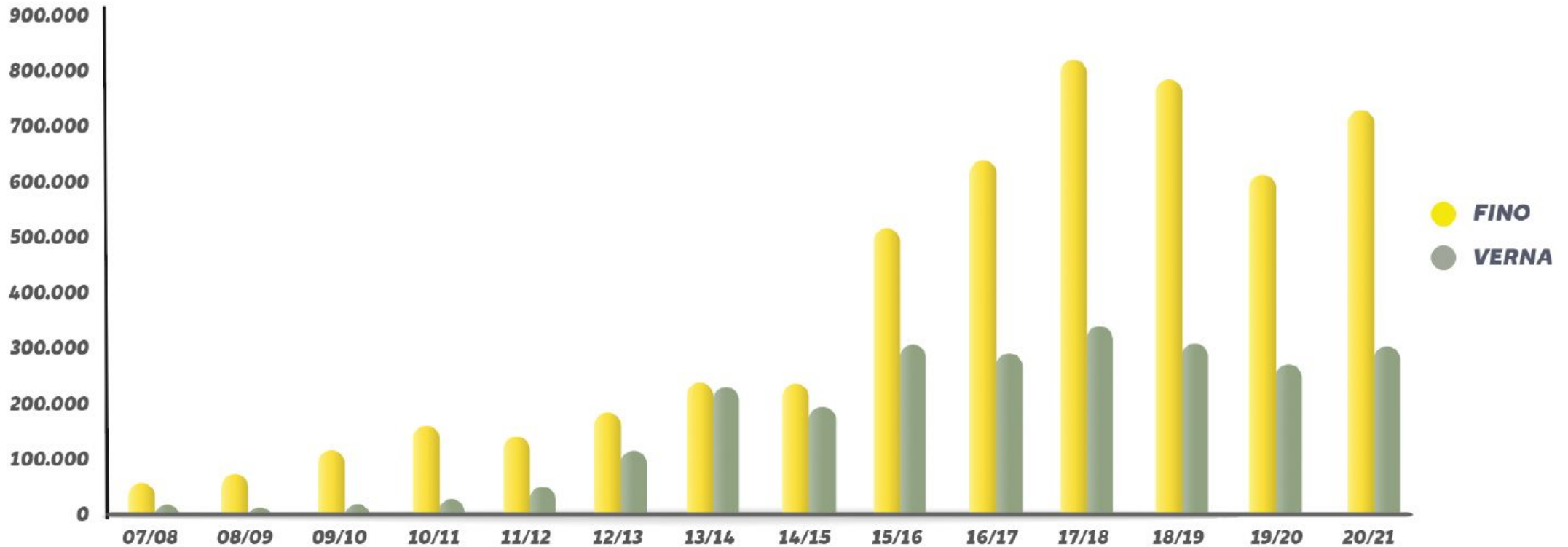


**“Technified and
Modern”**

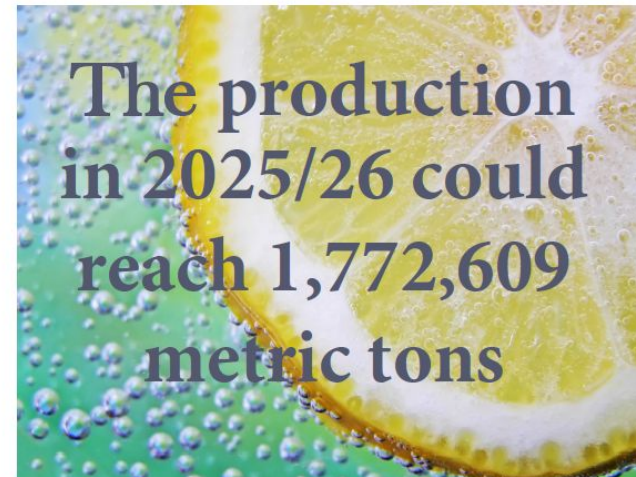
Spanish Lemon Production Trend



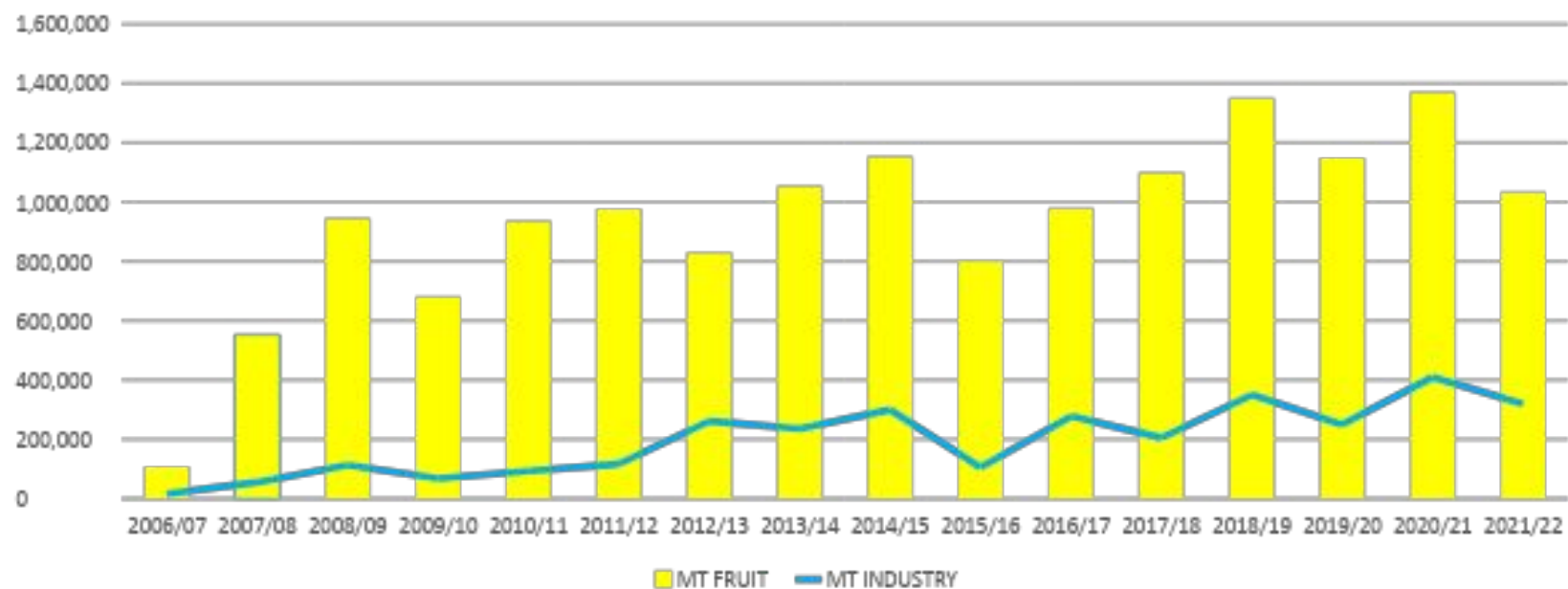
Number of lemon seedlings per year and variety



FORECAST OF THE
PRODUCTION
POTENTIAL OF
THE LEMON
IN SPAIN
IN THE CROP
2025/2026



Evolution fruit destined to the Industry



Lemon production covers

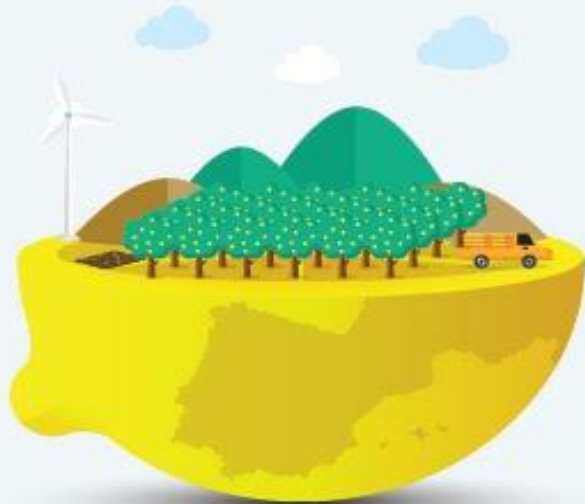
49,000 ha

in Spain



13,000,000 Approx >>> **A BIG FOREST.**

Lemon trees



Production In Spain by Region



55%

750,000 tonnes



30%

415,000 tonnes



15%

210,000 tonnes

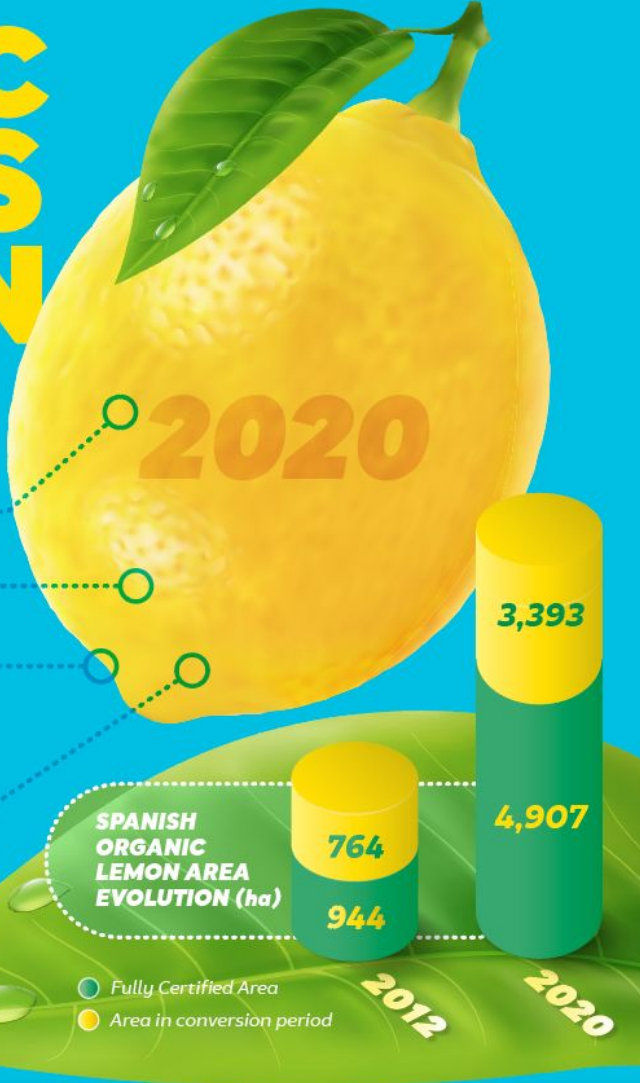
ORGANIC LEMONS IN SPAIN

Total Lemon Area in Spain
48,196 ha

Organic Lemon Area in Spain
8,300 ha

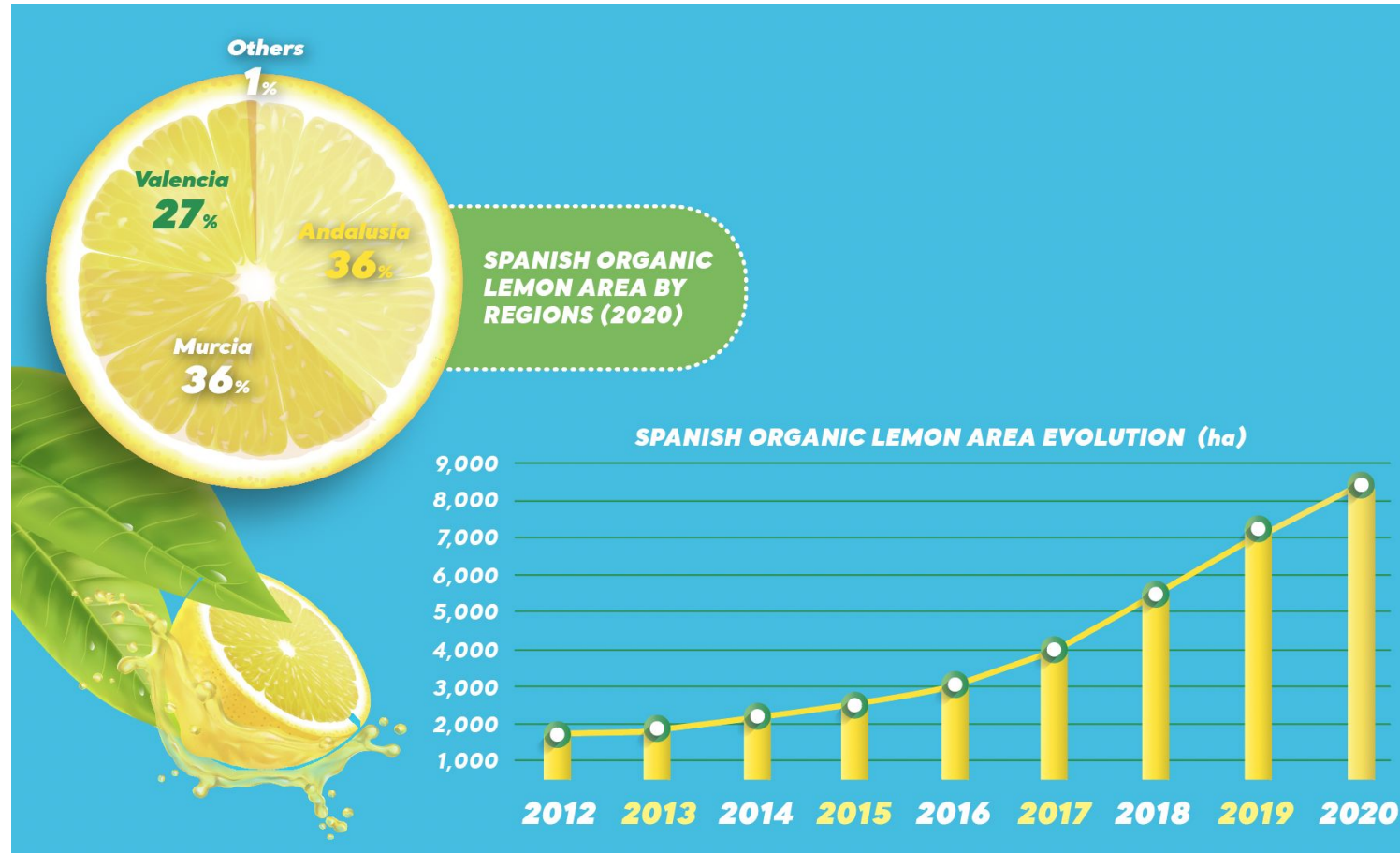
17% of the total Lemon Area in Spain is Organic

Organic Lemon Production
172,643 tm



ORGANIC LEMON >> LEADING A NEW NICHE MARKET

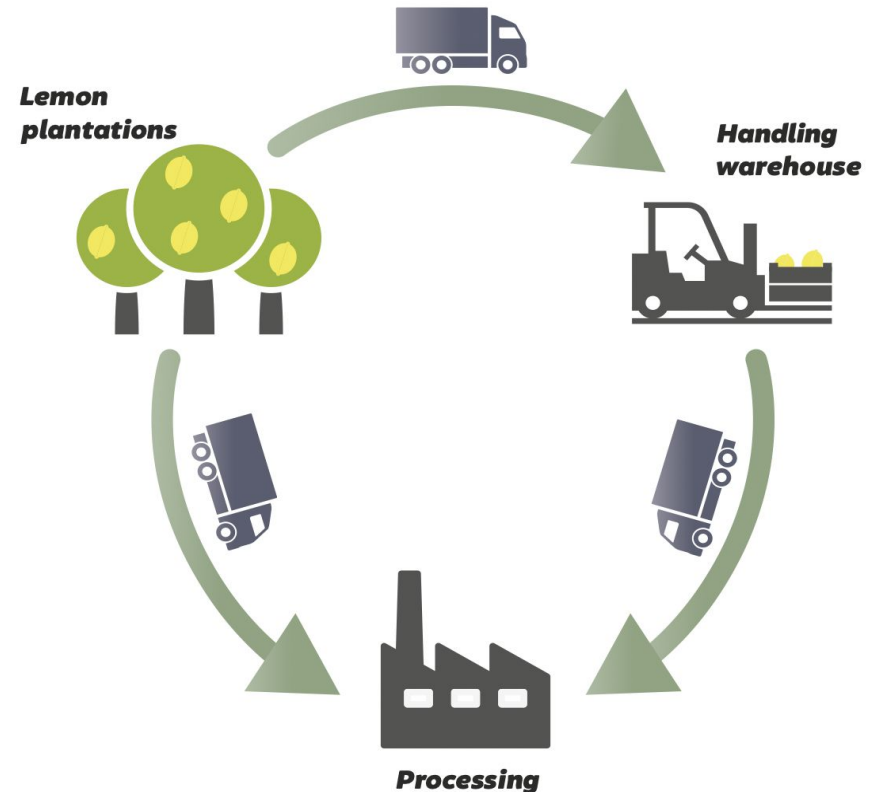
Organic lemon area in Spain (2012 to 2020)
SPAIN >> KEY SUPPLIER WORLDWIDE +170.000 TONS



Conclusion

The Spanish Citrus Industry has a **continuous and stable** access to **quality organic and conventional fruit**. There is a **complementary business** with the packing houses **WIN/WIN**

Sustainable supply chain: Growers, Packing Houses and Industry.



Conclusion

Sustained Development of the **Organic fruit**, with a demanding and **growing market**.

Professionalization of everyone involved in the distribution channel: Agriculture, Packing Houses, Industry and Sectoral Organizations like Ailimpo.

*What benefits the lemon sector, also benefits the planet
We are small but we can help. It is our responsibility*



Thank you all for your attention

